

Regular Member Benefits

Members of the Canadian Meat Council:

- receive timely updates on regulatory amendments, inspection issues, and technical matters;
- participate in the development of Council / industry positions on issues relevant to federally inspected meat processors;
- meet with Government agencies such as the Canadian Food Inspection Agency and Health Canada, thereby communicating industry positions and influencing regulations;
- work cooperatively with other members to resolve common issues; and
- have access to the knowledgeable Council staff, who are able to assist companies with individual regulatory issues.

Regular Members have full membership privileges, including:

- participation on Board mandated Committees such as Beef, Pork, and Technical;
- voting rights on all issues forwarded to members, and at the Annual Business Meeting;
- eligibility for election to the Board of Directors and Executive Committee;
- registration for conferences and symposia at a reduced member rate;
- entitlement to the member rate at American Meat Institute educational events;
- automatic membership with the Canadian Meat Science Association and eligibility for membership with Canada Pork International; and
- invitations to Council social events: Sheep's Head Fishing Derby, Western Golf and Canadian Meat Invitational Golf Tournament.

Correspondence to members comprises of:

- bi-monthly Member Bulletin and Technical Update;
- information letters, industry news and developments; and
- access to the members' only section of the Council website.

The contribution of Canadian Meat Council members serves to influence and shape the future of the meat sector.

Become a member—ensure that your company's voice is heard!

Visit our website: www.cmc-cvc.com

Canadian Meat Council Regular Members

Agromex Inc.
Aliments ASTA Inc.
Aliments O'Sole Mio Inc. (Les)
Aliments Trans Gras Inc. (Les)
Atlantic Beef Products Inc.
Atrahan Transformation Inc.
Beechgrove Country Foods Inc.
Bonte Foods Limited
Bouvry Exports Calgary Ltd.
Canada First Brands
Cambridge Meat Packers
Cargill Meat Solutions
Conestoga Meat Packers Ltd.
Corsetti Meat Packers Ltd.
Country Prime Meats
Delft Blue Inc. / Ecolait Ltee
Donald's Fine Foods
Emballages C&C Packing Inc.
European Quality Meats & Sausages
Fearmans Pork Inc.
Food Processing Development Centre
Freybe Gourmet Foods
Groupe CNP
HyLife Food
Jadee Meat Products Ltd.
Lesters Foods Limited
Levinoff-Colbex S.E.C.
Lucyporc / Transformation BLF
Maple Leaf Foods
Metro Richelieu 2000 Inc.
Montpak International Inc.
New Zealand and Australian
Lamb Company Ltd.
Olymel S.E.C.
Piller Sausages & Delicatessens Ltd.
Premier Meat Packers (2009) Inc.
Produits Alimentaires Viau Inc.
Quality Meat Packers Ltd.
Ryding-Regency Meat Packers
Santa Maria Foods ULC
Springer's Meats Inc.
St. Helen's Meat Packers Ltd.
Sun Valley Foods Inc.
Trochu Meat Processors / Sunterra Farms
Vantage Foods Inc.
Viandes du Breton Inc. (Les)
Viandes Or-Fil International Inc. (Les)
Viandes Seficlo Inc.
Viandes Sherrington Meats Inc.
Vienna Meat Products Limited
White Veal Meat Packers Ltd./
Les Viandes de Valleyfield Inc.
XL Foods Inc.
Zadi Foods Ltd.

Updated January 2012

Canadian Meat Council Associate Members

3M Canada Company
Alchemy Systems
A.N. Deringer Inc.
B.W. Cooney & Associates Ltd.
Bassett Walker International Inc.
bioMérieux Canada Ltd.
Bio-Rad Laboratories
Birko
Bravo Products and Exports Inc.
Brecon Foods Inc.
Cam-Scott Transport Ltd.
Canada Compound Corporation
Canadian American Boxed Meat Corp.
Canworld Foods Ltd.
Chisholm Ltd., Ronald A.
Cryovac - Sealed Air Corp.
CSB-System International
Curwood Inc.
Design Label Systems
Dimex Trading Inc.
Diversey
Dupont Qualicon
Eastern Meat Solutions
Ecolab Co. (Food & Beverage Division)
Elanco Animal Health
Epsilon Chemicals Ltd.
Export Packers Company Ltd.
First Spice Mixing Co.
Frigo Royal
Galactic
Gaspur Fermes St-Canut Farms
Global Food Horizons Inc.
Golden Interbridge Trading Inc.
Gridpath Solutions Inc.
Griffith Laboratories Limited
Groupe Alimonco Inc.
Handtmann Canada Ltd.
Heat Sealing Packaging
Hela Spice Canada Inc.
P.J. Impex Inc.
Industries Riopel
Ingrédients Alimentaires BSA s.e.c/l.p. (Les)
Janada Trading Ltd.
Jarvis Industries Canada Ltd.
Kemira
Kerry Ingredients & Flavours
Kristom Canada
L.N. Reynolds Co. Ltd.
Malabar Super Spice Co. Ltd.
Marcus Food Co.
Marel Food Systems
Maxxam Analytics
McCormick Canada Inc.
Meat & Commerce
Melrose International Trading Ltd.
Montour Ltée.
Multivac Canada Inc.
National Starch ULC
Newly Weds Foods Corp.
Nitta Casings (Canada) Ltd.
Norampac Inc.
Ontario Independent Meat Processors
Association (OIMP)
P.A.R. Marketing
Packall Packaging Inc.
Pemberton & Associates Inc.
Pfizer Animal Health
Purac America Inc.
Quality Processors
Red Arrow Products LLC
Reiser (Canada) Limited
RockTenn - Container Canada L.P.
Rothsay Recycling
Sanimax
Seapass Trading Inc.
Silliker Canada Co.
STC food inc
Terfloth & Cie. (Canada) Inc.
Tri-Meats Inc.
University of Guelph, Agriculture & Food
Laboratory
Viscofan Canada Inc.
Viskase Canada Inc.
VLM Food Trading International Inc.
West Coast Reduction Ltd.
West Shefford Food Company Inc.
Wilkinson Foods International Ltd.
Winpak Ltd.
World Pac International Canada Inc.

Updated January 2012

Associate Member Benefits

Associate Member firms have the opportunity to:

- make key sales contacts with the meat industry;
- obtain up-to-date technical and regulatory knowledge;
- contribute to the development of industry positions;
- build contacts with various government departments and agencies;
- contact Council staff to assist with regulatory issues; and
- enhance your business reputation at home and abroad.

Associate Member privileges include:

- participation on Board mandated Committees such as Technical and Social Events;
- eligibility for election to the Board of Directors;
- representation at the Annual Business Meeting (non-voting);
- registration for conferences and symposia at a reduced member rate;
- entitlement to the member rate at American Meat Institute educational events;
- automatic membership with the Canadian Meat Science Association and eligibility for membership with Canada Pork International; and
- invitations to Council social events: Sheep's Head Fishing Derby, Western Golf and Canadian Meat Invitational Golf Tournament.

Correspondence to members comprises of:

- bi-monthly Member Bulletin and Technical Update;
- information letters, industry news and developments; and
- access to the members' only section of the Council website.

Associate Members benefit from networking and interacting with Regular Members.

Attendance at social events, conference and symposia allow Associate Members to connect with members and acquire knowledge on industry issues.

A direct link of the associate companies' corporate page through the Council's web page offers further exposure.

Canadian Meat Council
1545 Carling Avenue, Suite 407
Ottawa, Ontario, Canada K1Z 8P9

Tel: (613) 729-3911

Fax: (613) 729-4997

E-mail: info@cmc-cvc.com

Web: www.cmc-cvc.com



Membership Rate Card 2012

The membership of the Canadian Meat Council falls into two distinct categories.

A. Regular Member

Meat packers and processors operating plants registered under the Canada Meat Inspection Act and Regulations or an equivalent federal legislation of a foreign government recognized by Canada.

The annual membership fee is based on a formula involving the number of all employees in a company, including production, administration, sales, etc.

Annual fees are \$34 per employee. The minimum is \$3,570 if there are fewer than 106 employees. The maximum annual fee is \$94,000.

Regular member fees are invoiced quarterly around the start of each quarter.

B. Associate Member

A firm supplying goods and services to the regular members such as ingredients, casings, packaging, equipment, trading services, sanitation supplies, consultants and financial institutions.

The associate member annual fee is \$3,570 per firm, invoiced quarterly around the start of each quarter.

Please note that all membership fees are in Canadian currency.



Preferred language for correspondence:

- English French
 Both English and French

REGULAR MEMBERSHIP APPLICATION

1. Company Name: _____
 2. Doing Business As (if other than company name): _____
 3. Company President: _____ 4. Founding Year: _____

5. Corporate Headquarters Address:

Address: _____
 City: _____ Province: _____ Postal Code: _____
 Tel: _____ Fax: _____ Website: _____

6. Main Contact to receive CMC mailings and membership fee invoices:

Name: _____ Title: _____
 Address: _____
 City: _____ Province: _____ Postal Code: _____
 Tel: _____ Fax: _____ E-mail: _____

7. List establishments engaged in livestock slaughter and/or meat processing as major activity, including owned subsidiaries.

ESTABLISHMENT NUMBER(S)	LOCATION	TOTAL NUMBER OF EMPLOYEES	PLANT PRODUCTION EMPLOYEES (incl. contract employees)	NUMBER OF MEAT INSPECTORS

8. Details of Operations:

- a. Livestock slaughter Cattle Calves Hogs Sheep & Lamb Poultry Other
 b. Full range of slaughter & processing Boxed Beef Pork Cut Other
 c. Processing meat only (curing/smoking/sausage kitchen, etc.)
 d. Other (Please specify): _____

9. Canadian Meat Council members are eligible for membership with **Canada Pork International**.

Would you also like to make an application for Canada Pork International? Yes No
 If yes, in which category? Fresh, Chilled and Frozen Pork Packers Pork Processors

Please return form, along with \$1000 CDN deposit cheque, to:

Canadian Meat Council
 1545 Carling Avenue, Suite 407, Ottawa ON K1Z 8P9
 T: 613-729-3911; F: 613-729-4997; E: info@cmc-cvc.com

OR you may provide credit card information below:

Name: _____
 CC #: _____ Exp: _____
 Signature: _____

The cheque is required in order for our Board of Directors to process your application. Only upon acceptance of the application will the payment be processed and considered a deposit on your membership dues; the cheque will be returned should the application be rejected.

The undersigned, as an authorized representative of a firm operating an establishment under the Canadian Meat Inspection Act, hereby makes application for membership in the Canadian Meat Council and certifies the above information to be true and accurate. Information is for use by Council office only.

Name: _____
 Title: _____
 Signature: _____
 Date: _____



Preferred language for correspondence:

English French

Both English and French

ASSOCIATE MEMBERSHIP APPLICATION

1. Company Name: _____

2. Doing Business As (if other than company name): _____

3. Company President: _____ 4. Founding Year: _____

5. Corporate Headquarters Address: Address: _____

City: _____ Province: _____ Postal Code: _____

Tel: _____ Fax: _____ Website: _____

6. Main Contact to receive the Canadian Meat Council mailings and membership fee invoices:

Name: _____ Title: _____

Address: _____

City: _____ Province: _____ Postal Code: _____

Tel: _____ Fax: _____ E-mail: _____

7. Indicate the category under which you (person/partnership/co-operative/corporate firm) are applying:

Associate/meat member: does not qualify for regular membership but operates establishments registered under the Meat Inspection Act of Canada wherein meat is prepared and/or processed for human consumption, the operation of said establishments being secondary to significant business interests such as the production of meat animals, the sale of meat and/or meat products through affiliated retail stores and/or food service establishments.

Associate/rendering member: operates one or more approved rendering plants under the Meat Inspection Act of Canada.

Associate/foreign member: operates one or more establishments under the authority of meat inspection legislation of a foreign government which is equivalent to the Meat Inspection Act of Canada, but who does not operate an establishment in Canada.

Associate/supplier member: provides goods and/or services to the meat processing industry.

8. Details of Operations:

Equipment Ingredients Packaging Processing Research&Development Sanitation

ServiceProvider Storage Trading Rendering Other (*specify*): _____

9. Briefly describe goods and/or services provided. The company description listed below is to be published on the Canadian Meat Council website (www.cmc-cvc.com). _____

10. List four Canadian meat processors with whom you presently do business:

11. Associate Members of the Canadian Meat Council who are involved in trade are also eligible for membership with **Canada Pork International**.

Would you also like to make an application for Canada Pork International? Yes No

Please return form, along with \$1000 CDN deposit cheque, to:

Canadian Meat Council

1545 Carling Avenue, Suite 407, Ottawa ON K1Z 8P9

T: 613-729-3911; F: 613-729-4997; E: info@cmc-cvc.com

OR you may provide credit card information below:

Name: _____

CC #: _____ Exp: _____

Signature: _____

The cheque is required in order for our Board of Directors to process your application. Only upon acceptance of the application will the payment be processed and considered a deposit on your membership dues; the cheque will be returned should the application be rejected.

The undersigned, as an authorized representative of a firm supplying goods and services to the Canadian meat processing industry, hereby makes application for membership in the Canadian Meat Council and certifies the above information to be true and accurate. Information is for use by Council office only.

Name: _____

Signature: _____

Title: _____

Date: _____



Who we are...

Established in 1991, Canada Pork International is the export promotion agency of the Canadian pork industry. It is a joint initiative of the Canadian Meat Council, representing the pork packers and trading companies, and of the Canadian Pork Council, which is the national hog producer organization. The Canadian pork industry is committed to customer satisfaction and a desire to diversify and expand export markets through Canada Pork International which has been specifically established to:

- provide foreign customers with information on Canadian pork products and on the Canadian pork industry;
- work with the Canadian Government and our trading partners to resolve specific foreign market access issues impacting on Canadian pork exports;
- develop, coordinate and implement the generic international promotional efforts of the Canadian pork industry; and
- keep the Canadian industry apprised of changes taking place in export markets.

Accordingly, the activities of Canada Pork International are primarily focused on organizing promotional activities in our priority markets, developing promotional material, investigating and reporting on export market opportunities and finally, but not least, on informing our foreign customers on the availability of Canadian pork products and on potential suppliers.

The benefits of membership...

- * Attend Canada Pork International activities abroad and benefit from financial assistance to participate in fairs and seminars.
- * Financial assistance for travel (incoming and outgoing missions).
- * Be listed in the Canada Pork Directory which is used as the official directory for Canadian pork exporters.
- * Receive the monthly newsletter.
- * Receive monthly pork export statistics in addition to the provincial export statistics every six months.
- * Receive trade leads.
- * Promotional materials, such as the Canadian Pork Buyer and the Pork Export Cut Chart, available to you in several languages.

Fresh, Chilled and Frozen Pork Packers

Agromex Inc.
Aliments ASTA Inc.
Atrahan Transformation Inc.
Conestoga Meat Packers Ltd.
Donald's Fine Foods
Fearmans Pork Inc.
Gaspot—Fermes St-Canut Farms
HyLife Foods LP
Lucyporc/Transformation BLF
Maple Leaf Pork
Olymel
Quality Meat Packers Ltd.
Trochu Meat Processors/Sunterra Farms
Viandes du Breton Inc. (Les)

Pork Processors

Les Aliments Trans Gras Inc.
Cambridge Meat Packers
Emballages C&C Packing Inc.
Groupe CNP
Midtown Meats Ltd.
Or-Fil Meats International Inc.
Premier Meat Packers
Viandes Seficlo Inc.
Viandes Sherrington Inc.

Trading Companies

B. Terfloth & Cie. (Canada) Inc.
Bassett Walker International Inc.
Bravo Products and Exports Inc.
Brecon Foods Inc.
Canadian American Boxed Meat Corp.
Canworld Foods Ltd.
Chisholm Ltd., Ronald A.
Dimex Trading Inc.
Export Packers Company Ltd.
Global Food Horizons Inc.
Golden Interbridge Trading Inc.
Groupe Alimonco Inc.
Janada Trading Ltd.
Kristom Canada
Marcus Food Co.
Meat and Commerce
Melrose International Trading Ltd.
P.A.R. Marketing
P.J. Impex Inc.
Seapass Trading Inc.
STC food inc
Tri-Meats Inc.
VLM Food Trading International Inc.
West Shefford Food Company Inc.
Wilkinson Foods International Ltd.

Updated January 2012

Visit our website: <http://www.canadapork.com>



Canada Pork International Rate Card 2012

Please note that only Canadian Meat Council members are eligible for membership with Canada Pork International in categories A, B and C.

Canada Pork International membership is separated into four distinct categories.

A. Fresh, Chilled and Frozen Pork Packers

Pork meat packers operating plants registered under the Canada Meat Inspection Act and Regulations and members of the Canadian Meat Council.

The annual membership fee is based on the number of pigs slaughtered per year. The formula used in 2010 was 1.4 cents per hog slaughtered up to a maximum of \$52,000. The minimum annual fee is \$1,000.

B. Pork Processors

Pork meat processors operating plants registered under the Canada Meat Inspection Act and Regulations and members of the Canadian Meat Council.

Annual fee is \$6,000.

C. Trading Companies

Pork meat trading companies that are members of the Canadian Meat Council.

Annual fee is \$6,000.

Companies eligible for membership in categories A, B and C are invoiced annually in April by the Canadian Meat Council. All cheques should be payable to the Canadian Meat Council.

D. Allied and Associate Members

Canadian hog marketing agencies, allied government and allied associate members are invoiced directly by Canada Pork International as the members of this category are not required to also hold membership with the Canadian Meat Council.